

# TITLE TALKS

## Appraising in A Growing Market

presented by John Barcelo,  
Florida Region Director with Valucentric

### In this seminar, you will:

- Learn why the true process an appraiser uses to determine market value for your properties is one of the most powerful tools in negotiating price.
- Learn how to interpret an appraisal, understand its strengths and deficiencies, and position them with your customers to achieve a leading edge.

**Wednesday, June 14, 12:00–1:30 p.m.**

Seminole Title Company  
8640 Seminole Boulevard  
Seminole, Florida 33772

Seating is limited so please RSVP to Tammi Hagedorn at 727-365-4553 or [tammi@dhstc.com](mailto:tammi@dhstc.com) to reserve your seat.

**Please note, lunch will be provided.**



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*Title Talks* is an educational series hosted by Seminole Title Company. We are constructing our future together with our partners and building a strong foundation through continued education. Please let us know if you would like to partner on a future talk.